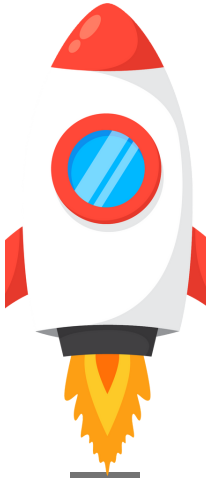# Technical Due Diligence

In conducting a thorough technical due diligence for a company, we utilized a multi-faceted approach involving site visits, demonstrations, key personnel interviews, and in-depth analysis of various aspects of the company's digital and technological infrastructure.

01 Site | Virtual Visit

Objective: To understand the company's, operations, technologies, and meet the key personnel.

Findings: Provided valuable insights into the company's work culture, expertise, and operational effectiveness.

02 Overview of Services | Solutions | Product

Objective: To comprehend the breadth and depth of the company's offerings.

Findings: Detailed understanding of services and products provided, including their market positioning and unique value proposition.

03 Architecture / Platform Review

Objective: To assess the underlying technology architecture and its economic viability.

Findings: Analyzed the architecture, scalability, and cost-effectiveness of the platform.

04 Corporate IT Systems & Architecture

Objective: To evaluate the company's internal IT infrastructure.

Findings: Provided insights into the internal IT setup, infrastructure health, and efficiency.

05 Current Architecture / Platform Dependencies

Objective: To identify dependencies on hardware, software, applications, and third parties.

Findings: Documented key dependencies and potential risks associated with them.

06 Performance / Capacity Planning & Management

Objective: To evaluate the company's ability to handle performance and capacity needs.

Findings: Analyzed the performance and capacity planning processes and identified potential improvements.

07 Products / Services & Features Roadmap

Objective: To understand the company's future plans and innovations.

Findings: Obtained insights into the company's strategic direction and upcoming product features.

08 Product / Service Lifecycle Management

Objective: To assess how the company manages the lifecycle of its products and services.

Findings: Evaluated product lifecycle management processes and identified areas for optimization.

09 Product Economics

Objective: To analyze the economic aspects of the products.

Findings: Reviewed pricing strategies, cost structures, and revenue models.

10 Service Solution Framework

Objective: To evaluate the framework used for developing and delivering services.

Findings: Assessed the efficiency and flexibility of the service framework.

11 Code and data quality

Objective: See if the company is good at handling a lot of work and doing it well, like a thorough software check.

Findings: Checked the company's: Tools for making software, how good the code is and how much it covers, how they plan and build software how they take care of their servers, how they test their software.

12 Security & Compliance

Objective: Ensure the company is doing well in keeping its information safe and following rules.

Findings: keeps data and information secure, follows rules and regulations for safety, identified ways to improve security and compliance measures.

Conclusion

The technical due diligence for a company provided a comprehensive understanding of their digital and technological landscape. This analysis enables potential stakeholders to make informed decisions regarding investments, partnerships, or acquisitions based on a solid understanding of the company's capabilities, risks, and opportunities. Further discussions and targeted investigations will help refine the evaluation and develop a holistic assessment.

Our Staff

Rajesh Crumlin
Managing Director – Digital & Technology

Rajesh Crumlin brings a wealth of entrepreneurial and business leadership to the forefront, with a keen emphasis on driving innovation, shaping strategic visions, and harnessing the power of digital technology. Holding the reins as the Managing Director at Klouder.ai, Rajesh propels the company towards unparalleled achievements in leadership, pioneering product offerings, and cutting-edge technological services on a global scale.

With an illustrious career journey, Rajesh previously held the pivotal role of Managing Director at EQT Digital, steering the helm of Digital evolution for EQT's portfolio of companies. His tenure as Chief Technology Officer at Telstra Ventures underscores his adeptness at executing intricate technical due diligence for 80 successful investments (e.g. Box, DocuSign, Crowdstrike, GitLab, NGNIX). His role as Principal Business Development Specialist for Telstra's Industry Solutions saw him orchestrating the creation of bespoke solutions exceeding one billion dollars in TCV. Across diverse sectors, Rajesh led his team of architects and specialists to create and deliver innovative solutions, that specifically catered to the needs of Enterprise, Business, and Government clientele. His portfolio boasts remarkable solutions, including Australia's Emergency Alert, recipient of the esteemed World Best Project award in 2012. Further accomplishments encompass groundbreaking ventures such as Payment Solutions and New Train Communication Services.

When it comes to using technology smartly and leading well, Rajesh Crumlin is a great example. He's like a champion who keeps pushing businesses to reach amazing heights of success.

Anton Royce
Chief Digital Officer

Anton Royce is an accomplished entrepreneur and business leader who has a strong focus on leadership, innovation, strategy, and digital technology. As the CDO of Klouder.ai, he leads the company in providing exceptional technical leadership, innovative products, and emerging technology services to clients worldwide.

Prior to Klouder.ai, Anton served as the Chief Technology Officer for Telstra Health and Chief Architect for Telstra's Industry Solutions, where he successfully designed and constructed new solutions for Enterprise, Business, and Government clients across various sectors. Some of his noteworthy projects include The National Cancer Screening Register, National Telehealth Connection Services, Connected Stadium Solutions, and Managed Healthcare Services

Anton holds a master's degree in electrical and Electronic Engineering from the University of Auckland.

Abraham Bisseh
Chief Technical Officer

With over 30 years' experience in providing Health Solutions, Abraham is a talented and accomplished Chief Technology Officer passionate about developing technology solutions to meet consumer and business needs, leading development and product teams globally and responsible for the development of solutions for various National Health projects.

As an owner, operator and co-founder, building successful healthcare businesses based on innovative technology. He develops and maintains strong professional relationships with key internal and external stakeholders and leverages these to drive business outcomes. Skilled at managing teams across global markets and mentoring others towards professional success. A creative problem solver who develops unique solutions to complex matters. Passionate about delivering impeccable functionality and an outstanding user experience.

Founding and growing two startups into successful exits with iSoft UK and Telstra Health.

Abraham is based in Sydney and holds a Computer Systems Engineering degree from the University of Technology Sydney.